

A global food and agricultural development senior executive with a 35-year record of achievement leading systematic change to create safe, organic, nutritious, climate-resilient food systems, build inclusive and commercially viable value- and supply chains, and bring science-based, sustainable solutions to the agriculture sector. Demonstrated success working across multiple countries (specifically Armenia, Georgia, and Russia) leveraging cross-functional partnerships at multiple levels of government (ministries), academia (including U.S. Land-Grant Universities), businesses (agribusinesses and private sector vendors and markets) and international and local NGOs. Experienced to bring value to agricultural and food system development in less developed, remote regions of the US. Accomplished in multinational work to provide technical support and management to small-/medium enterprises (SMEs) in agriculture and transfer state-of-the-art agricultural practices to minority, indigenous, and new immigrant groups.

- MSc. Economics & Management Science (specialty: Agribusiness Management & Marketing), Department of Management Science (MAICH), Crete, Greece; Centre International de Hautes études agronomiques méditerranéennes (CIHEAM), Paris, France.

Candidate, *PhD*. Agricultural Sciences, Scientific Research Institute of Animal Husbandry – Moscow, Russia. Over 16 certificates from world leading universities and training institutions.

- Entrepreneur, co-founding the Center for Agribusiness & Rural Development (CARD) foundation, a legacy organization continuing agricultural development begun by the highly successful, award-winning United States Department of Agriculture's Marketing Assistance Project (USDA-MAP); co-founding CARD AgroCredit CJSC UCO, one of Armenia's leading agricultural lending organizations providing credit and equipment to the nation's farmers; co-founding CARD AgroService CJSC, importing agricultural equipment, inputs, and technology from the US, EU, Middle East, and Asia; and co-founding more than 17 Farm Service Centers (FSCs) in all regions of Armenia, linking rural communities and farmers with inputs, equipment, and technical knowledge. Organized and led reorganization of CARD Agroservice CJSC into 4 new organizations and as a result 6 new spin-off organizations were established by staff members.

- Led complex, multi-million-dollar organizations and multi-stakeholder agricultural initiatives with diverse partners that developed agricultural systems and capacity (government ministries, extension, universities, private sector agribusinesses, cooperatives, and farmers) for food production and processing through to consumer marketing.

- Directed, managed, and coordinated USD35M+ development funds by USAID, USDA, SDC, ADA, GIZ, FAO, the World Bank, et al. that built crops and livestock value- and supply chains that address food and nutrition, natural resource management (NRM), and livelihoods.

- Managed multi-departmental budgets, work plans; prioritized competing needs and spending; and mobilized resources for projects to be delivered on-time and on-budget.

- Supervised and coached high-performing and cross-supporting diverse and dispersed global teams, fostering a culture of respect, diversity, equity, inclusion, and business ethics.

- Accomplished at partnering with a broad range of stakeholders—governments, academic institutions (education, research, extension), industry/businesses (Triple Bottom Line: People, Plant, Profits, SDGs, ESG), philanthropic organizations, and cooperatives/farmers—to promote science-based, data-informed solutions for mutual benefit.

- Experienced working with Boards. Demonstrated ability to mitigate risks proactively using agile problem-solving skills and adaptive management.

- Trilingual: Armenian, English, Russian and French. Widely published, global speaking engagements: 11 papers delivered at international conferences and 21 publications.